



LOOKING FOR A CHANGE

A change from the usual target driven old fashioned sales - IFA style

LOOKING FOR A COMPANY THAT LISTENS

A company that listens, and opens doors, always to help you achieve your goals while you do the same for your clients.

THEN PATHWAY IS THE COMPANY FOR YOU

We provide full backing, ongoing training and help from everyone right to the top to bring the best out of you and the skills you already have.

This core principle is the foundation of our business, as we work to understand our client's needs, offer informed advice and execute strategies to generate excess returns and provide top class solutions.

Pathway Asset Management and IBC Group is fully owned by Mr. Richard Baxter.

Mr. Baxter has for over 20 years owned and built companies successfully in the financial services sector.

A native of Scotland, Richard studied economics at Napier University in Edinburgh before training as a fund manager in London. After a brief period of working in Asia, life in the Caribbean beckoned, where he has spent most of his adult life.

Forming IBC Group in September 1998, the company off-shoots are in Fund Management, Wealth Management, Hedge Funds and, Accounting.

Our team of highly experienced trading staff is led by Mr. Mark Thomas as the group Head of Global Equities. Mark's 20 plus years' experience has seen him work for a private bank, as well as regional Caribbean giant, Sagicor, before joining IBC Group. Mark manages the Portfolios of both Pathway Asset Management and Olympic Hedge Fund.

Providing a bespoke financial planning service to Professionals.

Top earners at £100K+

THE OPPORTUNITY

Financial planning to prospective and existing clients world wide

Providing excellent customer service to clients in this very important niche segment.

Massive support through paraplanning and administration

Salary with uncapped earnings

THE PERSON

Diploma Level 4

Experience of working as a Financial Adviser

Proven track record of sales achievement

Drive and motivation to succeed

High level of confidence and ability with sales and presentational skills

Exceptional interpersonal skills and telephone manner

Organisational skills

Eagerness to learn and develop skills and knowledge continually

Desire and ability to work in a successful team environment

Able to manage own diary.

To discuss this outstanding opportunity get in touch with us now at

daniel@ifa-jobs.com